

Handling Business Terms 2012

- All rates net excluding 19% V.A.T.
- Flat rate charge in Euros including one arrival and departure for passenger aircraft.
- All rates for ground handling at ramp 10 or 12 (General Aviation) only.
- We add a 15% disbursement fee on all third party invoices concerning services or fees paid on your behalf.
- A 50% reduction of the handling tariff is granted for technical or fuel stops with **no** passenger or baggage handling and for ambulance flights **without** patient. One leg only!
- A 50% night surcharge is added to the handling tariff for all movements between 22.00 hours to 06.00 hours local time.
- A 25% surcharge is added to the handling tariff
 - for all movements on Sunday or public holiday.
 - split handling on different days
 - short notice handling less than 8 hours prior schedule movement.
- In case of flight cancellation we reserve the right to charge the carrier the following rates
 - Without of cancellation (no-show) 75% of the agreed handling tariff
 - Between 0 and 3 hours prior to the arrival 50% of the agreed handling tariff
 - Between 3 and 12 hours 25% of the agreed handling tariff

With the receipt of our order confirmation the customer accepts the invoicing of belated arising expenses of third party services. It will be booked off the relevant credit card.

Included:

- Aircraft-, crew- and passenger handling
- Airport Slot coordination at Munich airport
- All operational duties at Munich Airport.
- Arrangement of catering on request.
- Arrangement of refuelling on request.
- Arrangement of technical assistance on request.
- Assistance with German customs and immigration at the GAT.
- Hotel reservation at preferential rates on request.
- Limousine and car rental reservations on request.
- Movement messages by telephone, telefax, email or SITA
- One passenger (for max. 8 guests) and one crew transportation between the aircraft and the GAT on arrival and on departure. (For business jets only!)
- Use of crew-lounge.
- Weather- and NOTAM Briefing
- 1 Handlingagent
- 2 hr's man power incl. office preparatory work (additional for each started hour we charge € 50,--/hr).

Not Included:

- Airport, approach and landing charges.
- Assisting with visa formalities with German boarder police.
- Baggage Handling
- Communication and administration fee (plus € 25,-- per handling).
- Crew transfers into airport hotel outside airport zone.
- Flight planning, computer flight plans, landing and overflight permits, airport slots at other airports.
- Ground service equipment and services not mentioned above.
- Load control or load sheets.
- Main terminal use.
- Passenger- and security fees.
- Ramp 8/7 Operation plus 30%.
- Security agent at the aircraft.
- Taxi, rental car, limousine and bus services.
- Use of VIP lounge for passengers on request.
- VIP-support from connection flights (pick up charge € 150,--).

Additional costs for special group handling on GAT:

- Manual check-in with masterticket (€ 150,-- until 50 PAX, or € 250,-- until 100 PAX) free seating!
- Production costs € 1,50/PAX for baggage label and boarding pass.

Insurance for handling services acc. BADV annex 1

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|---------|---|
| figures | comparable with IATA AHM 810 April 1998 |
| • 1.1 | Section 1 |
| • 1.2 | Section 2.1, 2.2 excl. 2.3 |
| • 1.4 | Section 13 |
| • 2 | Section 4.1, 4.2, 4.3 excl. 4.3.2 |
| • 9.4 | Section 10.7 |
| • 10.2 | Section 11.2 |
| • 11.1 | Section 12.1 |
| • | covered by insurance amounting up to EUR 5 Mio. € |
| • 5.4 | Section 6.4 |
| • | covered by insurance amounting up to EUR 100 Mio. € |

We shall gladly render any other services not mentioned on this list that you may require. Please do not hesitate to contact us for any further questions.

Handling:

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Managing Director:

Jochen Peterreit

Banking Details:

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BLZ: 702 501 50

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Member of:

